

Intersect360 Research Stat Sheet: DDN Tops HPC Storage User Ratings

Intersect360 Research completed a broad-based survey of users' ratings of top vendors of products and solutions for High Performance Computing (HPC), across four modules: storage, servers, processors, and cloud computing. DDN topped the ratings for storage vendors in critical categories, including highest technical rating, highest overall rating, and the best future outlook for HPC.

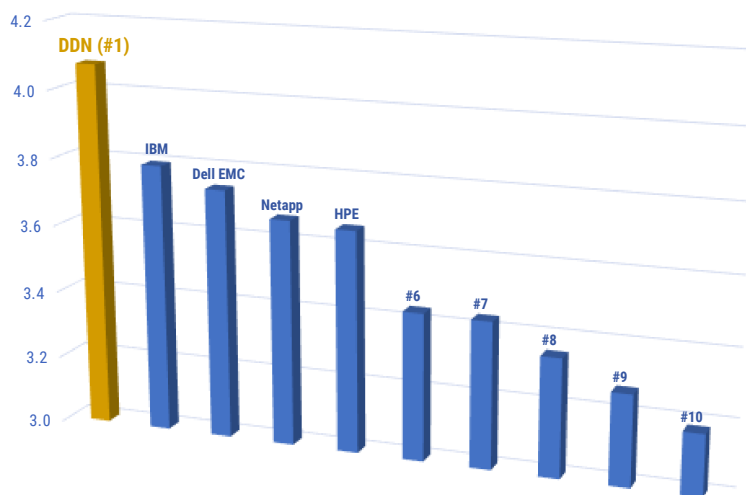
The greatest gap between DDN and the rest of the field was in average technical rating, particularly when weighted by respondents' awareness: ratings from users with greater vendor awareness given more weight than those with less awareness. (See chart below.) 74% of respondents were *impressed* or *very impressed* with DDN's technical capabilities; no other vendor reached 60% in this category.

DDN also led the ratings in future outlook, with 69% of respondents *impressed* or *very impressed*, more than 12 percentage points ahead of the nearest competitor. And DDN's presence stands to improve as a result: DDN had the highest likelihood of future adoption from non-current users among storage vendors in the study.

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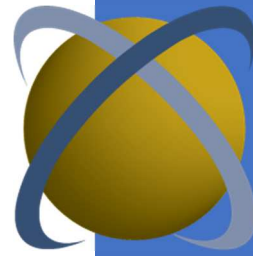
Average Technical Rating of Storage Vendors by HPC Users, Weighted by Awareness

Intersect360 Research, HPC User Ratings Survey, September 2020.



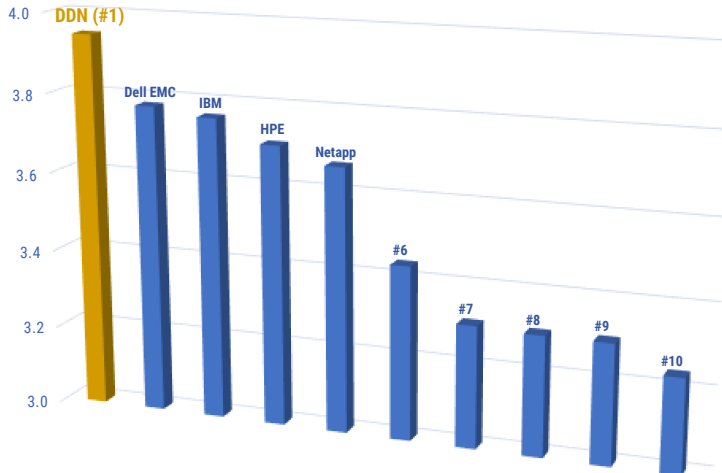
Survey question: "What is your impression of each of the following vendors' technical capabilities and performance?"
Responses on five-point scale, from 5 = *Very Impressed* to 1 = *Very Unimpressed*. "N/A" responses excluded from averages.

Seventy-four percent of respondents were impressed with DDN's technical capabilities; no other vendor reached 60%.



Additional Categories

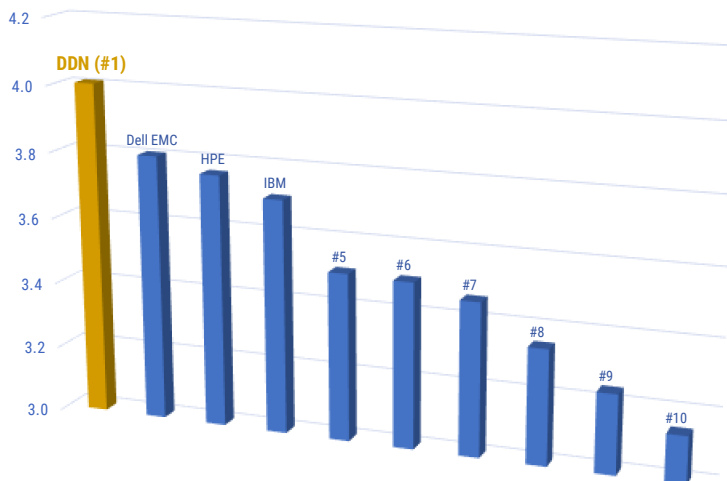
Overall Storage Vendor Rating by HPC Users, Weighted by Awareness
Intersect360 Research, HPC User Ratings Survey, September 2020.



DDN had the highest overall rating of all storage vendors among HPC users.

Survey questions: "What is your impression of each of the following vendors' technical capabilities and performance?"
"What is your impression of each of the following vendors' operational capabilities, such as ease of use, service, manageability, etc.?"
Responses on five-point scale, from 5 = *Very Impressed* to 1 = *Very Unimpressed*. "N/A" responses excluded from averages.

Storage Vendor Outlook Rated by HPC Users, Weighted by Awareness
Intersect360 Research, HPC User Ratings Survey, September 2020.



DDN had the highest rating of all storage vendors among HPC users for future outlook.

Survey question: "What is your impression of each of the following vendors' future prospects for HPC?"
Responses on five-point scale, from 5 = *Very Impressed* to 1 = *Very Unimpressed*. "N/A" responses excluded from averages.