

End-of-Sale/End-of-Life Announcement

November 23, 2010

This notice serves as an End-of-Sale (EOS) announcement for the following products in the DDN storage product family:

- EF3010 2U 12 drive storage system

Effective Date: November 23, 2010

Reason: The EF3010 is being replaced with next generation technology, the EF3015 that utilizes 8Gb Fibre Channel host interfaces, 6Gb SAS data paths and supports the use of SSDs as well as 15K SAS HDDs. SSD bundles will be available Q1 2011.

The DataDirect Networks part numbers affected:

EF3010 Bundle Storage Systems	
EF3010-12X300	12 x 300GB SAS 15K EF3010 RAID System with dual active/active RAID Controllers, 2G Cache, 4 x FC 4Gb Host Ports & SFPs, (16) Snapshots, SuperCap-Backed Cache, 22.5" – 31" Rackmount Kit
EF3010-12X450	12 x 450GB SAS 15K EF3010 RAID System with dual active/active RAID Controllers, 2G Cache, 4 x FC 4Gb Host Ports & SFPs, (16) Snapshots, SuperCap-Backed Cache, 22.5" – 31" Rackmount Kit
EF3010 Spares	
EF3010-CFRU	EF3010 Controller FRU
EF3010-PSFRU	EF3010 Power Supply FRU
EF3010-300FRU	EF3010 300GB SAS 15K Drive FRU
EF3010-450FRU	EF3010 450GB SAS 15K Drive FRU

Recommended Transition

The EF3015 is the next generation, direct replacement for the EF3010. EF3015 ordering information is listed below.

EF3015 Bundle Storage Systems		SRP
EF3015-12X300	12 x 300GB SAS 15K EF3015 RAID System with dual active/active RAID Controllers, 4G Cache, 4 x FC 8Gb Host Ports & SFPs, SuperCap-Backed Cache, 22.5" – 31" Rackmount Kit	\$40,975
EF3015-12X450	12 x 450GB SAS 15K EF3015 RAID System with dual active/active RAID Controllers, 4G Cache, 4 x FC 8Gb Host Ports & SFPs, SuperCap-Backed Cache, 22.5" – 31" Rackmount Kit	\$44,935
EF3015-12X600	12 x 450GB SAS 15K EF3015 RAID System with dual active/active RAID Controllers, 4G Cache, 4 x FC 8Gb Host Ports & SFPs, SuperCap-Backed Cache, 22.5" – 31" Rackmount Kit	\$49,735

EF3015 Spares		SRP
EF3015-CFRU	EF3015 Controller FRU	\$21,563
EF3015-PSFRU	EF3015 Power Supply FRU	\$1,892
EF3015-300FRU	EF3015 300GB SAS 15K Drive FRU	\$1,219
EF3015-450FRU	EF3015 450GB SAS 15K Drive FRU	\$1,549
EF3015-600FRU	EF3015 600GB SAS 15K Drive FRU	\$1,949

Milestone Dates

End-of-Sale Announcement:	November 23, 2010
End-of-Sale Date:	November 23, 2010
End-of-Life Date:	November 24, 2013

End-of-Life: EOL Policy

Key Dates

There are three dates associated with the End of Life process of DataDirect Networks products, defined as follows:

EOS Announcement (End of Sale Announcement) - This is the date DataDirect Networks announces it intends to discontinue sales of a product. Customers may order the designated product until the End of Sale (EOS) date.

EOS (End of Sale) - This is the last date a customer may order a product for which an EOS Announcement has been made. After this date, DataDirect Networks order management will no longer accept orders. The EOS date will be at least 2 months after the EOS Announcement date.

EOL (End of Life) - This is the last date DataDirect Networks will provide hardware/software support and RMA processing on the product. The EOL date will be at least 1 year after the EOS date.

DataDirect Networks End of Life Guidelines

1. DataDirect Networks may place any product into the End of Life (EOL) process. The EOS Announcement, EOS, and EOL dates will be stated at that time. However, EOL will happen no sooner than 2 years after the first GA availability of the product.
2. Customers may order product until the End of Sale date, which will be at least 2 months from the End of Sale Announcement date.
3. Following the EOS dates, DataDirect Networks, at its discretion, will no longer accept orders for the EOS product(s). The EOL date will be at least 1 year from the EOS date. All application features supported on product at the time of the EOS announcement will continue to be supported with bug fixes until the EOL. New application features that are released after the EOS announcement will only be supported at DataDirect Networks' discretion.
4. DataDirect Networks will continue to sell maintenance options on products in the EOL process until the EOL date. When applicable, charges will be pro-rated so that maintenance ends on the EOL date.
5. At its discretion, DataDirect Networks may provide a warranty option for TAC and RMA service for up to 7 additional years after EOL.
6. DataDirect Networks is under no obligation to provide future software releases for EOL products.